



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

DLA Overview

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Commander DLA C&S
March 8, 2023





Agenda

- DLA mission, vision and strategic plan lines of effort
- Who's Who in DLA
- DLA Support to CENTCOM and SOCOM
- DLA C&S Middle East Capabilities
- DLA Small Business Information
- Questions

TRANSFORMING GLOBAL LOGISTICS



As the Nation's Combat Logistics Support Agency, we must lean forward to address new challenges that threaten our global environment. We will meet those threats and the evolving needs of the warfighter and nation with this Strategic Plan, which identifies our most critical priorities and will **transform our business processes over the next five years**. Though this transformation will not encompass all of DLA's day-to-day activities, these core objectives will have the greatest impact on our ability to achieve mission success.

MISSION:

Deliver readiness and lethality to the Warfighter Always and support our nation through quality, proactive global logistics.

VISION:

As the Nation's Combat Logistics Support Agency and valued partner, we are innovative, adaptable, agile, and accountable – focused on the Warfighter Always.

Critical Capabilities

People & Culture:
Supporting our people

Fiscal Stewardship:
Investing in outcomes

Digital-Business Transformation:
Embracing the future

Lines of Effort



Enterprise Key Performance Indicators (KPI) measure the success of this strategy:

- Service Readiness
- Acquisition Timeliness
- Liquidity
- Customer Satisfaction
- Supply Availability
- Business Health
- Price Competitiveness
- Employee Engagement



Defense Logistics Agency

6 Major Subordinate Commands

• DLA AVIATION

Manages the supply chain for aviation weapons systems repair parts, flight safety equipment, maps, consumable hardware, environmental products and industrial plant equipment.

• DLA TROOP SUPPORT

Manages the supply chains for food, textiles, construction material and medical supplies and equipment, including pharmaceuticals.

• DLA DISPOSITION SERVICES

Disposes of excess property by reutilization, transfer and demilitarization; conducts environmental disposal and reuse.

• DLA LAND AND MARITIME

Manages the supply chain for ground-based and maritime weapons systems repair parts, consumable hardware, small arms parts and fluid-handling systems.

• DLA ENERGY

Manages the supply chain for petroleum and lubrication products, alternative fuel and renewable energy, aerospace energy; provides fuel quality and technical support, fuel card programs and installation energy services.

• DLA DISTRIBUTION

Provides storage and distribution solutions and management, transportation planning and management, logistics planning and contingency operations; operates a global network of distribution centers.

Manages 8 Supply Chains



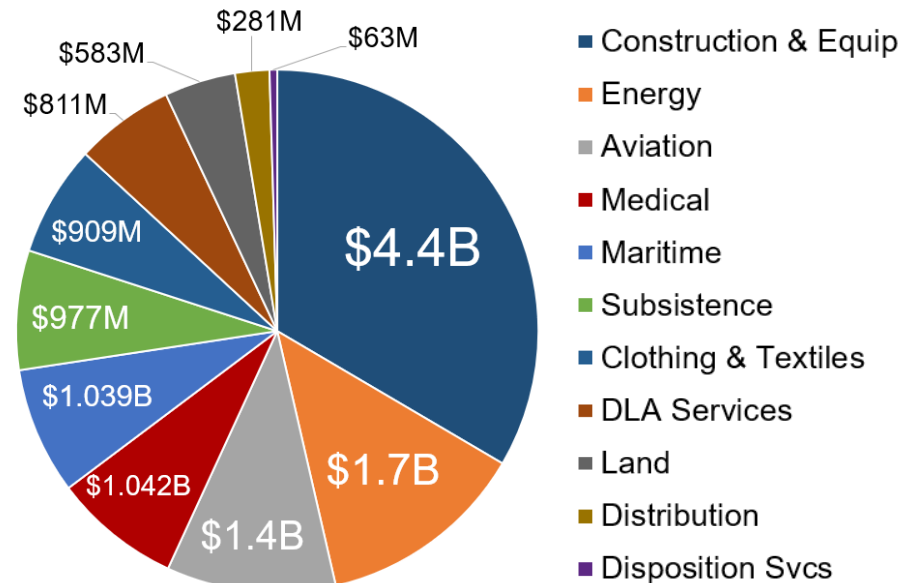
About
5 million
line items

and provided more than

\$46.7 Billion

in goods and services for FY2022

Small Business Contracts - FY2022



WHO'S WHO IN DLA



VADM MICHELLE
C. SKUBIC, USN
DIRECTOR



BRAD B. BUNN
VICE DIRECTOR



CSM TOMEKA
N. O'NEAL, USA
SENIOR ENLISTED
LEADER



W. ERIC SMITH
CHIEF OF STAFF



BG ERIC P. SHIRLEY,
USA
COMMANDER
DLA TROOP SUPPORT



BRIG GEN SEAN
TYLER, USAF
COMMANDER
DLA AVIATION



BG GAIL E. ATKINS,
USA
COMMANDER
DLA LAND AND
MARITIME



BRIG GEN JIMMY
R. CANLAS, USAF
COMMANDER
DLA ENERGY



RADM GRAFTON D.
CHASE JR., USN
COMMANDER
DLA DISTRIBUTION



MICHAEL O.
CANNON
DIRECTOR
DLA DISTRIBUTION
SERVICES



SHARYN
SAUNDERS
DIRECTOR
HUMAN
RESOURCES
(J1)



RADM JOSEPH D.
NOBLE, USN
DIRECTOR
LOGISTICS
OPERATIONS
(J3)



DR. GEORGE
DUCHAK
DIRECTOR
INFORMATION
OPERATIONS
(J6)



MATTHEW R.
BEEBE
DIRECTOR
ACQUISITION
(J7)



JOHN ARTHUR
(ART) HAGLER
DIRECTOR
FINANCE
(J8)



MG TRIPP BOWLES
DIRECTOR
JOINT RESERVE
FORCE
(J9)



CAPT PATRICK
BLAKE, USN
COMMANDER
DLA INDO-PACIFIC



COL GERARD
ACOSTA, USA
COMMANDER
DLA CENTCOM &
SOCOM



COL FAITH
CHAMBERLAIN,
USA
COMMANDER
DLA EUROPE &
AFRICA



RUTH M. VETTER
DIRECTOR
GENERAL
COUNSEL
(DG)



WILLIAM A. RIGBY
DIRECTOR
OFFICE OF THE
INSPECTOR
GENERAL
(OIG)



DWIGHT D.
DENEAL
DIRECTOR
SMALL BUSINESS
PROGRAMS
(DB)



DONALD PHILLIPS
DIRECTOR
INSTALLATION
MANAGEMENT
(DM)



CH (COL) THOMAS
A. BROOKS, USA
COMMAND
CHAPLAIN
(DH)



STEPHANIE
SAMERCEDES
DIRECTOR
INTELLIGENCE
(DI)



JOHN K.
MULLER
DIRECTOR
LEGISLATIVE
AFFAIRS
(DL)



JOSEPH YOSWA
DIRECTOR
PUBLIC AFFAIRS
(DP)



JANICE SAMUEL
DIRECTOR
EQUAL
EMPLOYMENT
OPPORTUNITY
(DO)



ALEETA D.
COLEMAN
DIRECTOR
TRANSFORMATION
(DT)



DLA Support to CENTCOM/SOCOM

Mission

- Integrate
- Synchronize
- Sustain the Warfighter

Vision:

- Integrated with CENTCOM, SOCOM & Service Components
- Postured to anticipate requirements

Priorities:

- Enable Operational Readiness
- Sustain the Warfighter
- Strong Partnership
- Unity of Effort

SUPPLY CHAIN SUPPORT



TROOP SUPPORT

General Supply and Services

- Class I, OPRATS, Non-Standard Food Support
- Construction, Medical Supplies, Uniforms



DISTRIBUTION

Storage / Distribution Solutions

- OCONUS Fwd Stocking
- Transportation Management
- 34 Distribution Centers / Depots
- Expeditionary/Deployable Depot (DDXX)



LAND & MARITIME

Repair Parts, Tires, Batteries

- Repair parts for ground-based (MRAPs, GMVs), maritime & commercial systems



ENERGY

Comprehensive Energy Solutions

- Bulk Petroleum Support
- Fuel Card Program
- Host Nation Fuel Agreements
- Specialized Fuels/Aerospace Energy



AVIATION

Repair Parts, Oils, Maps

- Repair parts for fixed and rotary wing aviation systems
- Oils and packaged petroleum, maps, and bottled gases



DISPOSITION SERVICES

Disposal Services

- Retrograde Support
- Excess Property Disposal
- Reutilization/Demilitarization
- Environmental Disposal/Reuse

- Supported **(5)** named operations – FREEDOM'S SENTINEL/ENDURING SENTINEL, INHERENT RESOLVE, SPARTAN SHIELD, ALLIES WELCOME/REFUGE, YUKON JOURNEY
- **(3)** OPLAN support
- Trans-Arabian Network; **93** Trucks **2,642** pallets/**832** short tons of supplies delivered
- **(11)** Countries receive Foreign Military Sales (Top 3: Saudi Arabia, UAE, Jordan)
- **(11)** Acquisition Cross Servicing Agreements
- Maintenance, Repair, and Operations obligations – **2.9K orders (\$24.9M)**
- Subsistence Prime Vendor for Kuwait, Iraq, Syria, and Jordan
- Sourced **\$6.5M** in culturally-tailored humanitarian assistance for **12K** Internally Displaced Persons for USAID/OFDA msn
- Signed Amendment **(2)** to Fuel Support Agreement w/ Royal Bahraini Air Force
- Expanded capabilities to US forces in KSA



DLA Capabilities in the CENTCOM AOR

| | | | | | |
|--|--|---|--|---|--|
| <p>Europe (EUCOM)</p> <ul style="list-style-type: none"> DLA Distribution Europe (DDDE) DLA Distribution Italy (DDSI) DLA EUROPE & AFRICA | <p>Iraq</p> <ul style="list-style-type: none"> (6) Energy Direct Delivery (1) Energy Contracted Storage (1) Energy IntoPlane (3) Energy Aerospace (1) Energy Service (MRO) Prime Vendors Class I Deliveries HazWaste removal contract | <p>Israel</p> <ul style="list-style-type: none"> (1) Energy Into Plane Energy ACSA (MRO) E&A Prime Vendor Class I Deliveries (EBREX ZONE IV) | <p>Kazakhstan</p> <ul style="list-style-type: none"> (MRO) Prime Vendors DSR Capabilities Scrap removal contract (DSD Europe) (MRO) Prime Vendors | <p>Turkmenistan</p> <ul style="list-style-type: none"> DSR Capabilities Scrap removal contract (DSD Europe) (MRO) Prime Vendors | <p>Kyrgyzstan</p> <ul style="list-style-type: none"> (MRO) Prime Vendors DSR Capabilities Scrap removal contract (DSD Europe) (MRO) Prime Vendors |
| <p>Jordan (2 PAX)</p> <ul style="list-style-type: none"> (1) LNO & (1) UCAS (DST-ME) (1) Energy DFSP (AFCENT) (MRO) Prime Vendors (1) Energy Direct Delivery (3) Energy IntoPlane (1) Energy Service DSR Capabilities Class I Deliveries HazWaste removal contract | <p>Syria</p> <ul style="list-style-type: none"> (8) Energy Direct Delivery (MRO) Prime Vendors Class I Deliveries VIA T22 (MIL) | | | | <p>Uzbekistan</p> <ul style="list-style-type: none"> (MRO) Prime Vendors (1) Scrap removal contract |
| <p>Egypt</p> <ul style="list-style-type: none"> HazWaste removal contract (DSD Europe) (MRO) Prime Vendors CL I deliveries (EBREX ZONE IV) | | | | | <p>Tajikistan</p> <ul style="list-style-type: none"> (1) Energy IntoPlane DSR Capabilities Scrap removal contract (DSD Europe) (MRO) Prime Vendors |
| <p>Saudi Arabia</p> <ul style="list-style-type: none"> (1) Energy IntoPlane (MRO) Prime Vendors DSR Capabilities Class I Deliveries | | | | | <p>Lebanon</p> <ul style="list-style-type: none"> (1) Energy IntoPlane (4) (MRO) Prime Vendors (1) Energy Direct Delivery (MRO) Prime Vendors |
| <p>Bahrain (53 PAX)</p> <ul style="list-style-type: none"> DLA Energy Middle East HQ (SPV) CL I Warehouse/Class I Deliveries Mapping Agency (WSR) (1) CL I COR (2) Disposal Service Field Office HazWaste and Scrap removal contracts DLA Distribution Bahrain (DDNB) (4) Energy Direct Delivery (1) Energy Storage/DFSP (1) Energy DFSP via FSA (NAVCENT Storage) (1) Energy IntoPlane (1) Energy Bunker (2) Energy Aerospace Industrial Gas Warehouse (MRO) Prime Vendors | | | | | <p>UAE/ARE (3 PAX)</p> <ul style="list-style-type: none"> (SPV) CL I Warehouse/Class I Deliveries CL I COR DSR Capabilities HazWaste and Scrap removal contracts Energy QAR (2) Energy Direct Delivery (1) Energy Bulk (FSII) (3) Energy DFSP (3) Energy IntoPlane (3) Energy Bunker (1) Energy Aerospace (3) Energy Service (MRO) Prime Vendors |
| <p>Pakistan</p> <ul style="list-style-type: none"> (MRO) Prime Vendors (1) Energy IntoPlane | <p>Kuwait (92 PAX)</p> <ul style="list-style-type: none"> (16) DLA Support Team (DST-ME) (SPV) CL I Warehouse/Class I Deliveries (1) CL I COR (8) DSD-C HQ Office (22) Full-Service Disposition Service Yard HazWaste and Scrap removal contracts Industrial Gas Warehouse Tire PV Warehouse (2) Energy DFSP Bulk (1) Energy DFSP (ARCENT Storage) (1) Energy IntoPlane (3) Energy Aerospace (2) Energy Service (MRO) Prime Vendors | | | | <p>Qatar (33 PAX)</p> <ul style="list-style-type: none"> (SPV) CL I Warehouse/Class I Deliveries (6) Disposal Service Field Site Scrap removal contracts (1) Energy Direct Delivery (1) Energy Bulk (2) Energy DFSP (1) Energy Plane (1) Energy Aerospace (1) Energy Service (MRO) Prime Vendors |

DLA PERSONNEL BOG

- Major Logistics / Sustainment Capabilities:**
- Defense Fuel Support Points (DFSPs)
 - Direct Delivery Sites
 - Into Plane Contracts
 - Warehousing/Class IV/Class IX/Maps
 - Subsistence Prime Vendor (SPV)
 - Maintenance, Repair and Operations (MRO)
 - Fresh Fruits and Vegetables (FF&V)
 - Local Market Ready (LMR) Bread, Dairy
 - Bottled Water
 - Disposition Services Sites Kuwait/Qatar



Doing Business with DLA

The DLA Office of Small Business Programs (OSBP) provides training, guidance, and strategies that maximize opportunities for small businesses so they can participate in DLA's acquisition program. OSBPs are located at each DLA procuring activity. They advise and assist contracting, program managers, and requirements personnel on matters affecting small firms. **Companies interested in doing business with DLA should:**

- 1. Understand DLA** - Visit the DLA small business website at www.dla.mil/SmallBusiness and view the detailed guide, "Small Business Overview for Vendors," located on the home page.
- 2. Register in System for Award Management (SAM)** - All vendors wanting to do business with the federal government must register in SAM. Create a user account and register at <https://SAM.gov>.
- 3. Visit your local APEX Accelerators** - APEX Accelerators assist businesses in pursuit of a federal government contract. Find your local APEX Accelerators at www.apexaccelerators.us/#.
- 4. Explore DLA Procurement Opportunities** - Search for DLA procurement opportunities on the Federal Contract Opportunities website, <https://SAM.gov>, and the DLA Internet Bid Board System at www.dibbs.bsm.dla.mil.
- 5. View DLA Training Opportunities** - DLA offers free vendor training. Explore the offerings on DLA's Small Business website at www.dla.mil/SmallBusiness/Resources/Training.



DLA Office of Small Business Programs



[Getting Started with DLA](#)

The Office of Small Business Programs can help you get started doing business with the Defense Logistics Agency

- [Learn How DLA Buys From Industry](#)
- [Web Apps for Working With DLA](#)
- [Free Training](#)

[Opportunities and Forecasts](#)

Find ways to do business with the Defense Logistics Agency by checking out the opportunity and forecast resources below.

- [DLA Internet Bid Board System](#)
- [Federal Contract Opportunities on SAM](#)
- [Small Business Innovation Programs](#)
- [Email Us About Providing COVID Medical Supplies](#)

[Resources and Contacts](#)

Learn about available resources provided by DLA's Office of Small Business Programs and who to reach out to for help.

- [DLA Small Business Outreach Events](#)
- [Educational Flyers](#)
- [Cybersecurity and other DoD Resources](#)
- [About DLA's OSBP](#)
- [DLA's OSBP Contacts](#)



Questions

