



SPECIAL OPERATIONS FORCES ACQUISITION, TECHNOLOGY, & LOGISTICS

Winning Left of Conflict

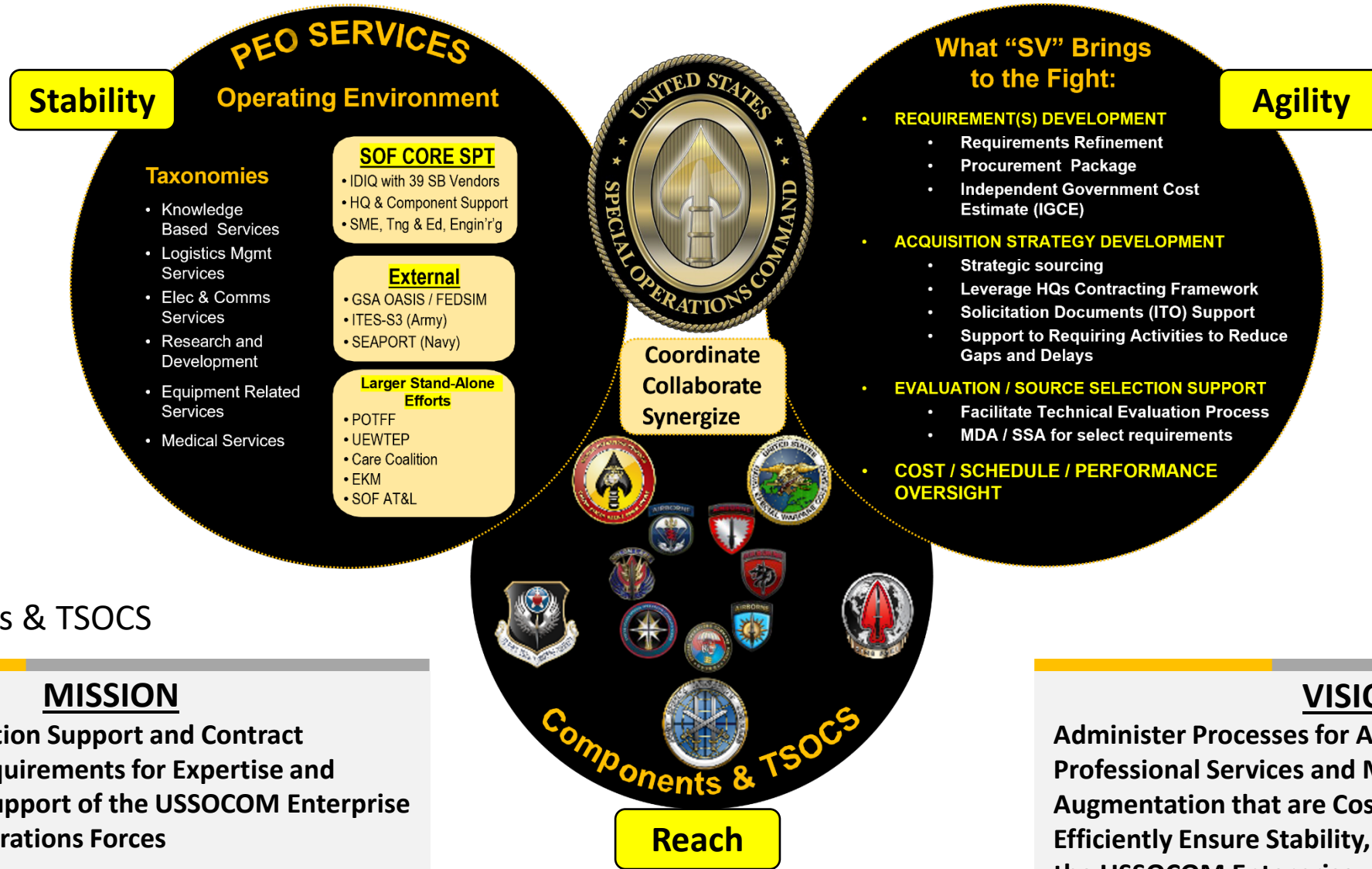
Mr. Peter Greany, PEO Services

NDIA Breakfast, 13 September 2023



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PROGRAM EXECUTIVE OFFICE SERVICES (SV)



Components & TSOCS

MISSION

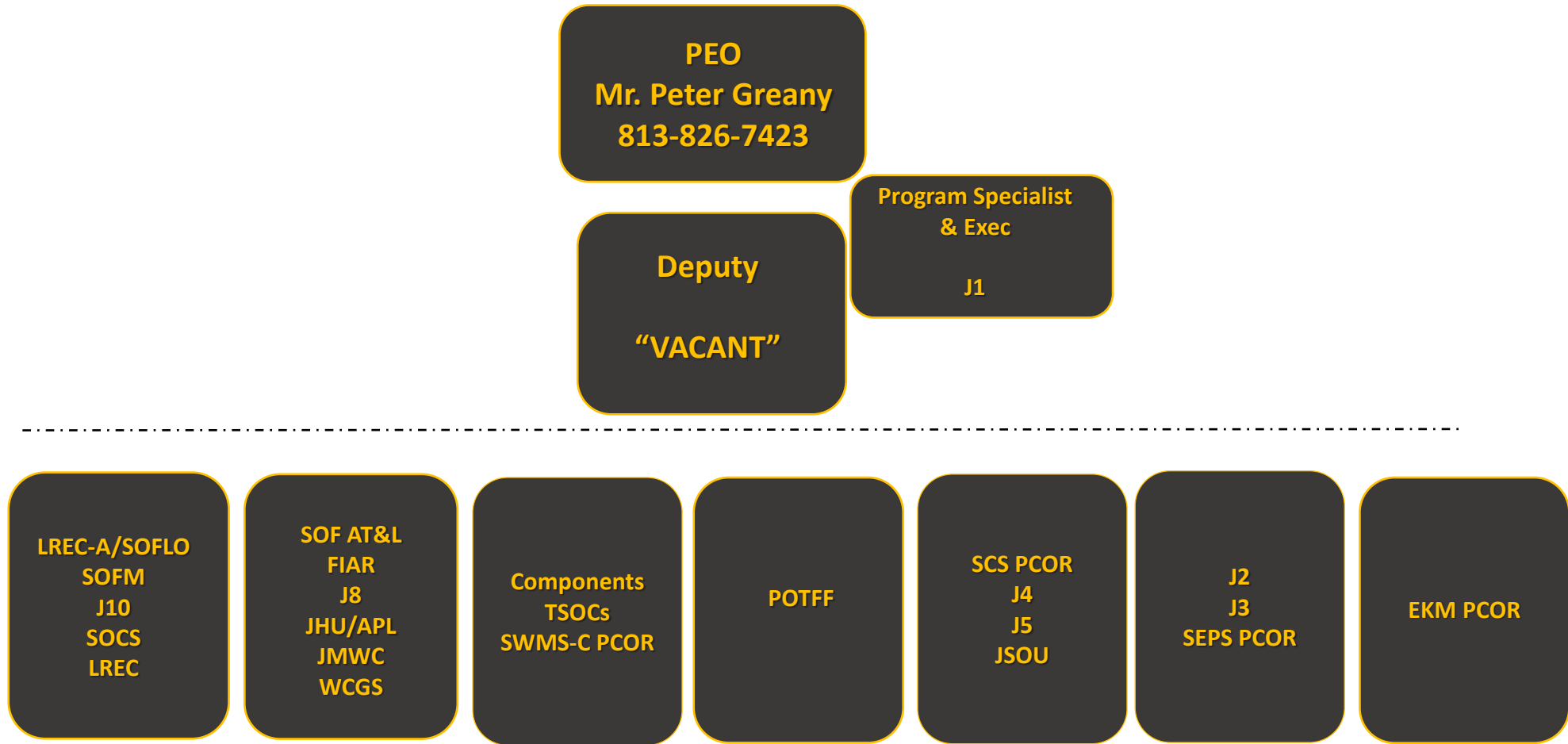
Provide Acquisition Support and Contract Solutions to Requirements for Expertise and Manpower in Support of the USSOCOM Enterprise and Special Operations Forces

VISION

Administer Processes for Acquisition of Professional Services and Manpower Augmentation that are Cost-Effective and that Efficiently Ensure Stability, Agility, and Reach for the USSOCOM Enterprise

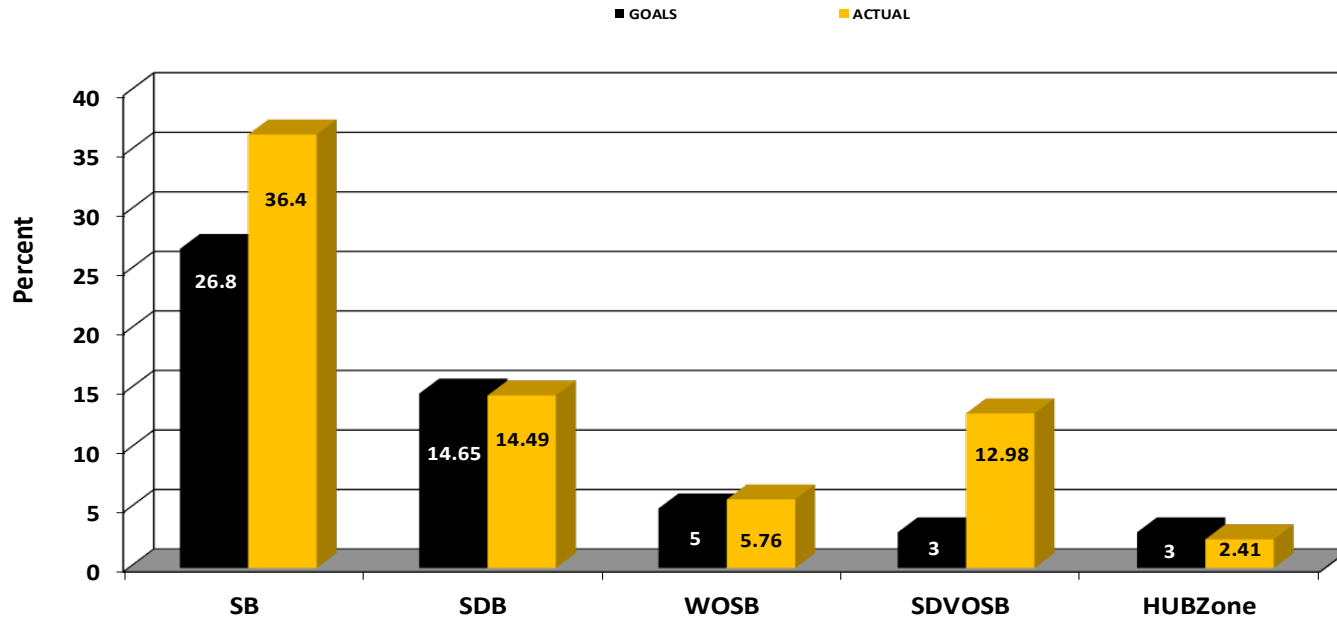
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PEO SERVICES



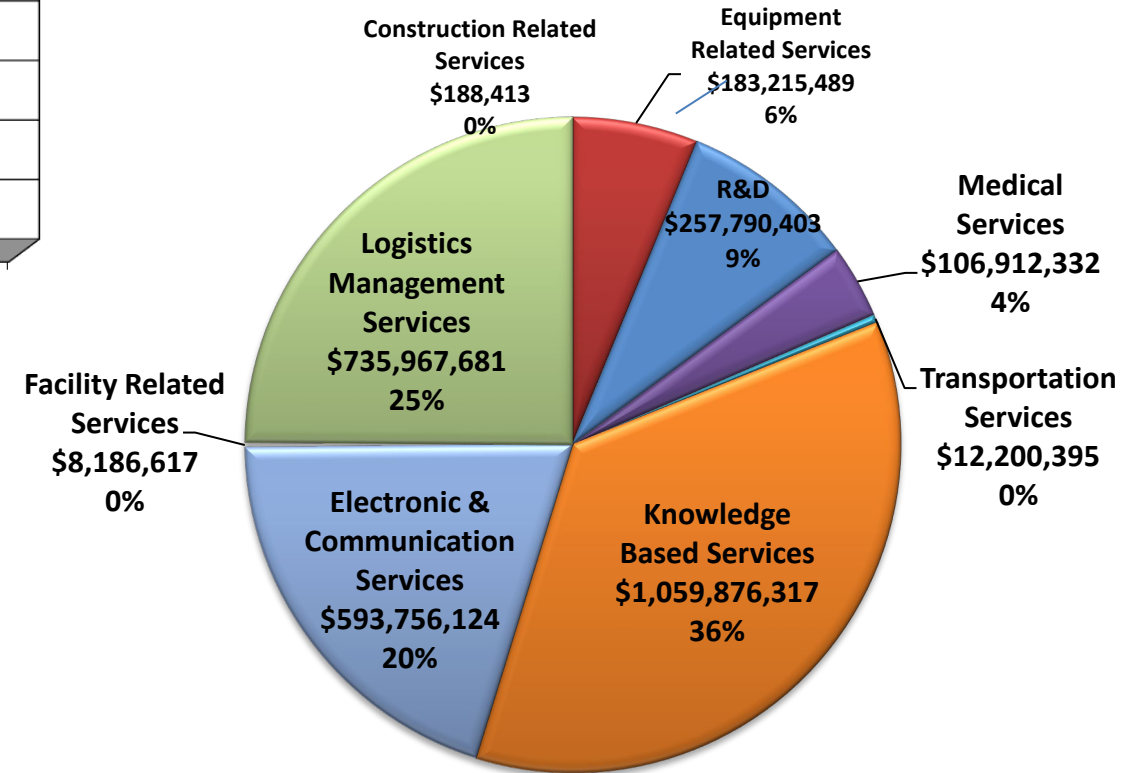
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FY22 SERVICE PORTFOLIOS



- Small business services contracts remains healthy and strong
- SOF Core Support Enterprise Vehicle continues to perform well
- Good working partnerships with small businesses across these sectors

FY22 Product/Service Dollars
\$2,958,093,770
 (Total does not contain classified offices or masked items)



Total Dollars by Service Portfolio Category

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SERVICES ACQUISITION STRATEGY – RUBRIC

- Lessons Learned – things we **VALUE**:

IMPERATIVE #1: Workforce Stability

- Support and Reinforce Mission **Continuity**
- Maintain **Institutional Knowledge**
- Respectable and Credible **Leadership**
- Dedicated **Resources** for Contract **Transition**
- **Compensation** - Incentivize Performance and **Loyalty**
- Solve Personnel **Issues** Efficiently and Effectively
- Enable **Opportunities** for Growth and Development

IMPERATIVE #2: Management Agility

- Balance Simplicity and Complexity; **Handle Changes**
- **Be available** to customers, and proximate to issues
- Possess **organic resources** for surge and issues

IMPERATIVE #3: Global Reach

- Credible Access to Relevant **Labor Pools**
- Know how to put employees **in remote places**
- Access to **Nodes and Networks** that inter-connect globally

- We must therefore **EVALUATE**:

CAPABILITY

- Recruiting and Retention
- Breadth, Depth, Redundancies of TEAM
- Knowledge of and Experience with WORKFORCE

ORGANIZATION

- Lines of Communication; Internal and External
- Clear/Clean Connections to Corporate Resources
- Responsive to Government POCs & Workforce

PROCESS

- Fixed Responsibilities, Available (Organic) Resources
- Reporting, Issue Resolution, Quality Control
- Total Compensation Plan – Competitive in the Marketplace

Thorough Transition – **Mission Continuity**
 Staffing Capability – **Qualified Personnel**
 Compensation Stability – **Reduced Turbulence**
 Dedicated Resources – **Responsive Management**
 Industry Engagement – **Clear Requirements**
 Experience with Workforce – **Surge and Change**

- What Else?

Demonstrate capacity to apply resources that ensure **continuity** is maintained, and **issues are resolved**

Move to **Performance Based** Work Statements to **improve performance and effectiveness; drive efficiencies**

Have experience in **staffing**

What are your **workforce management methods**

Seek **technical growth & flexibility; efficient, innovative solutions**

What are you providing / How is it being received

PURPOSE: Identify and **Evaluate** the things we **Value** the most... 

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PEO SERVICES FUTURE CONSIDERATIONS

Considerations for Future PEO Services Acquisitions

- “Going Quiet” – How does this affect the acquisition of services and contracts?
- Shift in overall mission profile (60 / 20 / 20)
- Integrated Deterrence and Command Service Requirements aligned to NDS
- Preparation of the Environment; “SREC” and other immediate and near term service support vehicles needed for mission accomplishment?

Factors Impacting Potential Course of Action for Enterprise Solutions:

- Ensure Command Service Requirements are aligned to the NDS, Integrated Deterrence, Building Enduring Advantages, and SOF Modernization
- Look for opportunities to gain efficiencies similar work into enterprise contract vehicles; POM impacts and funding drills
- Build additional capability by leveraging service contracts across the Department; continue to secure cleared talent
- Integrate rigorous Cyber Security, Supply Chain Risk Management, and **Diversity, Equality, and Inclusion** disciplines into service contracts

Security Considerations for service contracts:

- Facility clearance
- Cleared personnel
- Cyber Security
- Supply Chain
- Other security implications and/or enhancements

SERVICES ACQUISITION ITEMS OF INTEREST (1)

- **UEWTEP III – GSA FEDSIM Update – RFP in Dec/Jan**
 - Expected award in 3rd QTR, FY24 (will likely stay in 8a SBA category)
- **J-Dir Enduring Task Orders (SWMS-A) – Actions in work**
 - J1 – couple requirements (RFPs in 1st QTR, FY24)
 - J2 – multiple requirements (RFPs in 1st & 2nd QTR, FY24)
 - J3 – multiple requirements (RFPs in 1st – 3rd QTR, FY24)
 - J4 – one new requirement (RFP in 4th QTR, FY23)
 - J5 – one ongoing / one new requirement (RFP in 1st QTR, FY24)
 - J6 – no new task orders, at this time
 - J8 – no new task orders, at this time
 - J10 – recompetete requirement (RFP in 3rd QTR, FY24)

SERVICES ACQUISITION ITEMS OF INTEREST (2)

- **SOF Core Support Re compete**
 - Rapidly approaching the contract ceiling (only 2 primary courses of action; 1) exercise the option or 2) re compete the contract
 - Acquisition strategy development starts in 1st QTR / FY24
- **Preservation of the Force and Family (POTFF)**
 - Re compete on the horizon (acquisition strategy development starts in FY25)
 - Current FTE count is 875 (filled at ~800); \$955M contract ceiling
 - New FTE count is expected to grow; new ceiling expected over \$1B
- **Way Ahead for Task Order Consolidation**
 - Way Ahead – shortened Periods of Performance on new SCS Awards
 - Conduct Business Case Analysis for approval at Small Business Administration
 - Consolidation will occur for like requirements at the J-Dir level

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QUESTIONS AND COMMENTS



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